

Jeff Johnson COO (901)573-4870 jeff.johnson@focusfoodbusiness.com

# Product Experience

- Fresh Meats
  - Beef, Pork & Poultry
- Pet Food
  - Kibble, Canned Meals, Fresh Pet Food, Treats
- Prepared Foods
  - Toppings, Meat Snacks, Ham/Cooked Meats, Appetizers, Hot Dogs, Corndogs, Bacon, Sandwich Assembly, Sausage
- Bakery
  - USDA Bakery Products



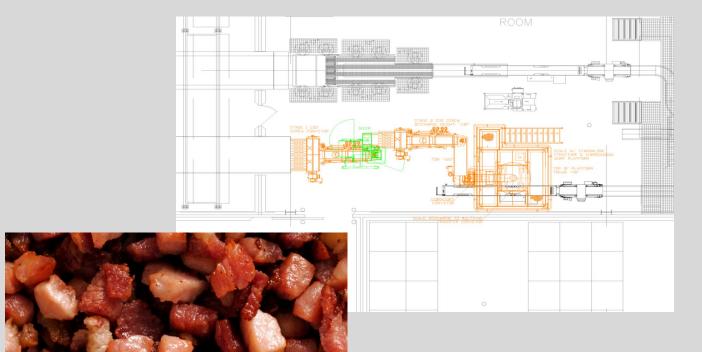




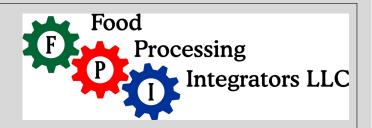


#### What we do?

- Business Development
- Process Specification & Analysis
- Process Equipment Layout
- Plant & Facility Design
- Building Construction
- Project & Vendor Management
- Equipment Installation
- Custom Fabrication



#### Business Development



- Leverage Existing Meat Industry Relationships
- New Opportunity Modeling
- Project Scoping & Preliminary Design
- Acquisitions Support & Analysis
- EH&S Services
- SQF/BRC Audits & Mitigation







- Develop Manufacturing Process from Product Specification
- Analyze Product Specification for Feasibility
- Process Equipment Qualifications
- Food Safe Design Standards Implementation

WWJ Label # / WWJ Item #: 8B / 357031

GTIN #: 20630881357319

Item Description: 3-1 RD BIG CITY Beef Patty 75

Product Count & Size: 36 / 3-1# Product Shape: RD - Patty

Width/Length/Thickness:  $4.96 \times 4.96 \times .461$ 

Grind: Fine

Plate Number: T306

Label Declaration:

#### Raw Ingredient Specification: Beef

Raw material is from boneless beef and beef trimmings. Raw material is U.S.D.A. inspected and passed. Raw material must adhere to WWJM Approved Supplier Specifications. Raw material suppliers must have validated intervention steps in place to eliminate or reduce E.coli O157:H7. Raw material suppliers must perform extensive microbial testing that serves as validation that the intervention systems in use are functioning as planned Raw materials must come from processors who only accept cattle that have been fed in full compliance with FDA Title 21 CFR, part 589.2000 - ruminant feeding regulations. Beef and beef trimmings will be obtained from USDA graded carcasses as specified and/or USDA Maturity value of A or B. All raw material suppliers comply with FSIS 4-04 regulations that prohibit non-ambulatory disabled cattle extenders, lymph glands, all hones, large blood vessels, heavy connective tissue, lungs, bull meat, any added fat or canner eef, back strap, or aged beef, parts of the cattle CNS that have been defined by the U.S.D.A. as SRM's, i.e. skull, brain,

roduction is monitored using a HACCP Program. All raw materials must be tested for E. coli 0157:H7 in compliance with ISDA/FSIS Notice 65-07 and will not be received at our facility without a Certificate of Analysis from an independent lab dicating negative results. Environmental Listeria swabs are taken weekly. Random raw material will be sampled and

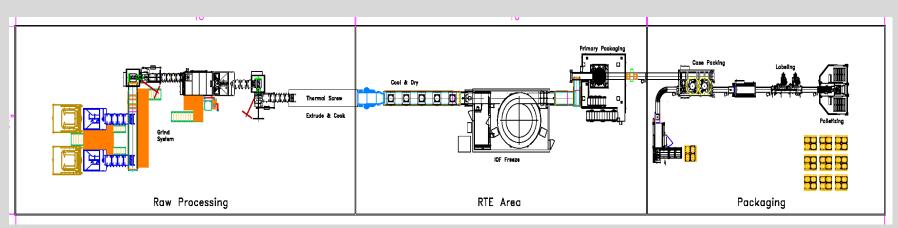
200,000 cfu/g <50.000 cfu/a <250 cfu/a 500 cfu/g



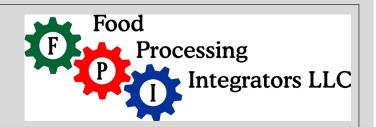


## Process Equipment Layout

- Process Equipment Specification
- Layout Design
- Fully-Integrated Solutions
- Complete Control Systems
- Automation & Robotics Implementation
- Bottleneck Analysis
- Ergonomic Analysis





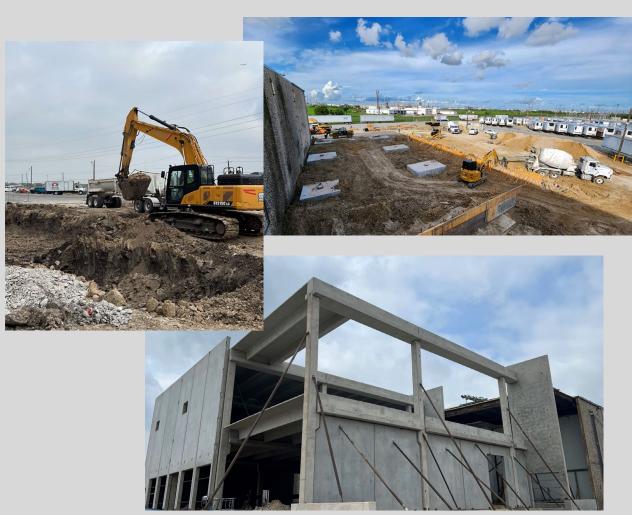


- o Architectural Design
- Multidisciplinary Engineering
  - o Structural, Mechanical, Civil, Electrical
- Wastewater Design
- Permitting, Zoning & Geotech

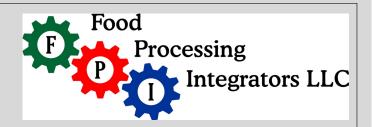


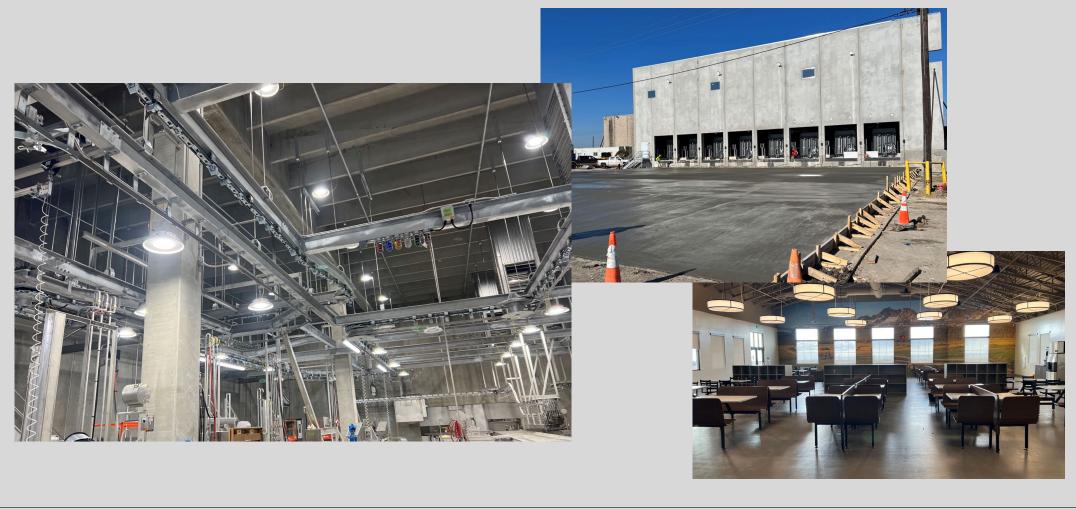
## Building Construction

- Full Service Construction from Green Field
- Site Preparation
- Pre-Cast Concrete
- Concrete Work
- Plumbing & Process Piping
- o Ammonia & Refrigeration System
- HVAC Design & Implementation
- Wastewater Design and Construct
- IMP Paneling
- o Employee Welfare Design & Build













- Manage projects from start to finish
  - Building, Trades, Equipment, Etc..
- Coordination of equipment vendors
- Installation planning
  - New or existing facility
- Start-Up Coordination & Support

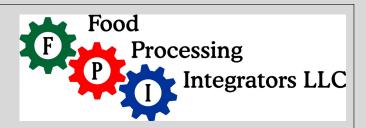


## Equipment Installation

- Equipment Unloading
- Rigging & Placement
- Building Modifications
- Mechanical/Process Install
- Coordination of Other Trades



#### Custom Fabrication



- Material Handling Equipment
  - Belt Conveyors
  - Screw Conveyors
  - o Combo Dumpers
- Production Lines
- Ergonomic Access Stands
- Equipment Support Structures
- o Process Piping
  - ° 304 / 316 / 256/ AL6XN

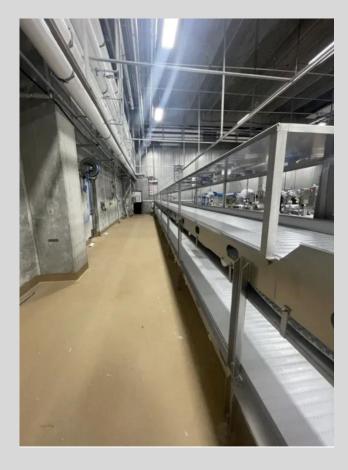














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